- 1. (Previously presented.) A method of operating a web site, comprising:
 - a) identifying a first visitor to the web site;
 - b) performing first background research on the first visitor;
- c) based on the background research, selecting first information from a collection of information; and
 - d) transmitting the first information to the first visitor.
- 2. (Original.) Method according to claim 1, and further comprising:
 - e) identifying a second visitor to the web site;
- f) performing second background research on the second visitor;
- g) based on the second background research, selecting, from the collection of information, second information which is different from the first information; and
 - h) transmitting the second information to the second visitor.
- 3. (Original.) Method according to claim 1, wherein the first background research comprises contacting another web site.
- 4. (Original.) Method according to claim 2, wherein the second background research comprises contacting said other web site.

- 5. (Original.) A method of operating a web site, comprising:
- a) receiving an inquiry from a visitor to the web site;
- b) estimating whether the visitor possesses selected characteristics;
- c) based on the estimate, selecting first information from a collection of information;
- d) in response to the inquiry, selecting second information;
 and
- e) compiling the first and second information into a message, and transmitting the message to the visitor.
- 6. (Original.) Method according to claim 5, wherein the message comprises a web page.
- 7. (Original.) Method according to claim 5, wherein the message comprises an electronic mail message.
- 8. (Previously presented.) Method according to claim 5, wherein the selected characteristics comprise specific identity of the visitor.
- 9. (Original.) Method according to claim 8, wherein the selected characteristics contain no characteristics in addition to

the specific identity of the individual.

- 10. (Original.) A method of operating a web site, comprising:
 - a) receiving an inquiry from a visitor to the web site;
 - b) ascertaining identity of the visitor;
- c) based on the identity, deriving visitor-specific information;
 - d) based on the inquiry, deriving response information; and
- e) compiling the visitor-specific information and the response information into a message, and transmitting the message to the visitor.
- 11. (Original.) Method according to claim 10, wherein the message comprises a web page.
- 12. (Original.) Method according to claim 10, wherein the message comprises an electronic mail message.
- 13. (Previously presented.) A method of operating a web site, comprising:
 - a) receiving an inquiry from a visitor to the web site;
- b) making an estimate of selected characteristics of the visitor;

- c) asking the visitor whether customer-specific information is desired and, if so, deriving customer-specific information from a collection of information based on the estimate;
- d) based on the inquiry, selecting second information from the collection; and
- e) compiling the customer-specific information and the second information into a message, and transmitting the message to the visitor.
- 14. (Previously presented.) Method according to claim 1, wherein the first information is made visible to the first visitor.
- 15. (Previously presented.) Method according to claim 2, wherein the second information is made visible to the second visitor.
- 16. (Previously presented.) Method according to claim 5, wherein the first and second information are made visible to the visitor.
- 17. (Previously presented.) Method according to claim 10, wherein the visitor-specific information and the response information are made visible to the visitor.

18. (Currently amended.) Method according to claim 13, wherein the <u>first customer-specific information</u> and second information are made visible to the visitor.